

A decorative red curved shape that starts as a thin line on the left and expands into a large, solid red area on the right, partially overlapping the text.

CLANSMAN DYNAMICS LIMITED

ENGINEERING COMPANY

EAST KILBRIDE

SCOTLAND



URALVAGONZAVOD
1936

CLANSMAN
DYNAMICS 



AARROWCAST INC.
HIGH QUALITY GRAY AND DUCTILE CASTINGS

+GF+



Schlumberger



NAVISTAR

SCHAEFFLER



DAIMLER

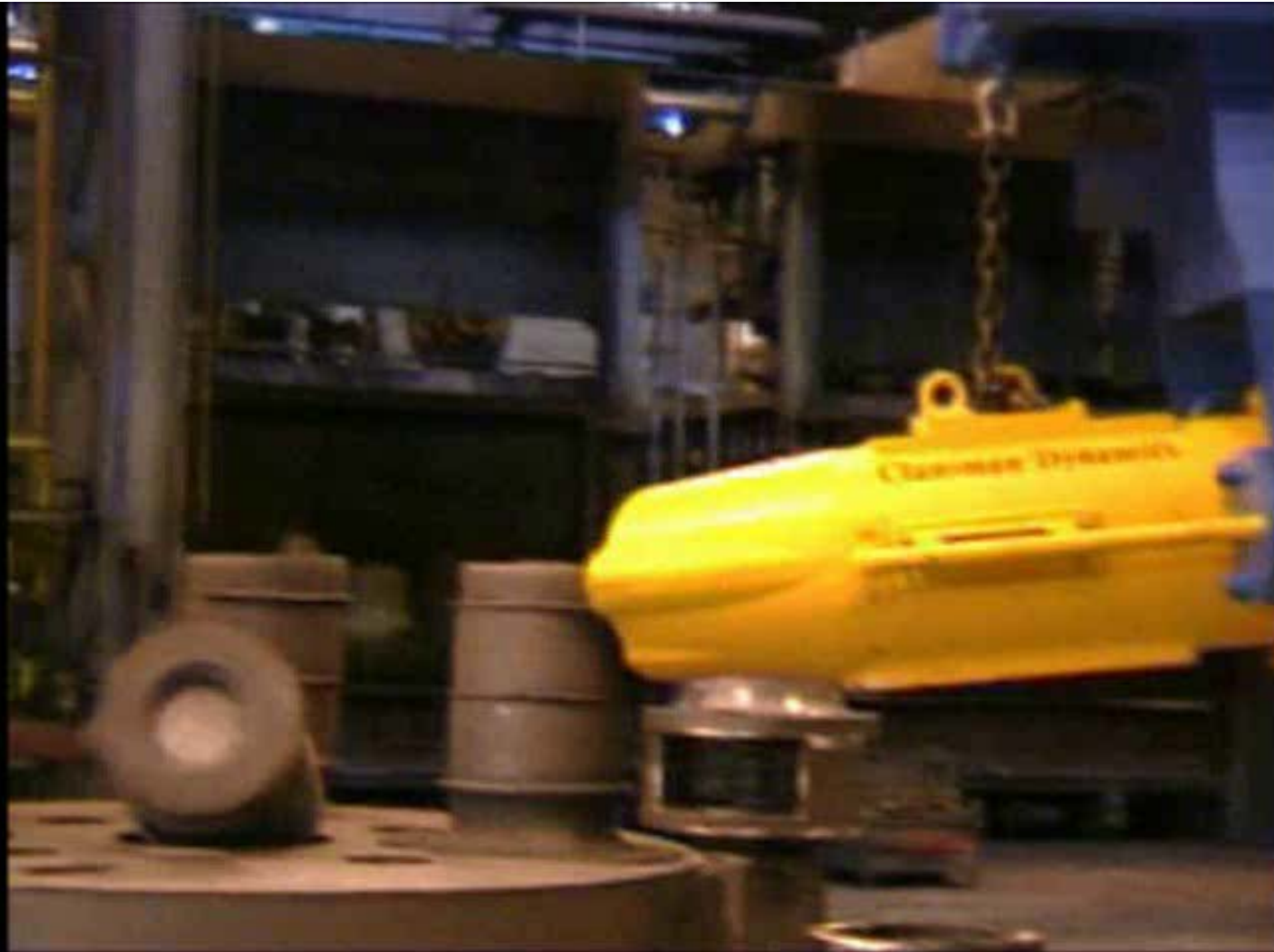


OFFICINE
SANTAFEDE



FLENDER

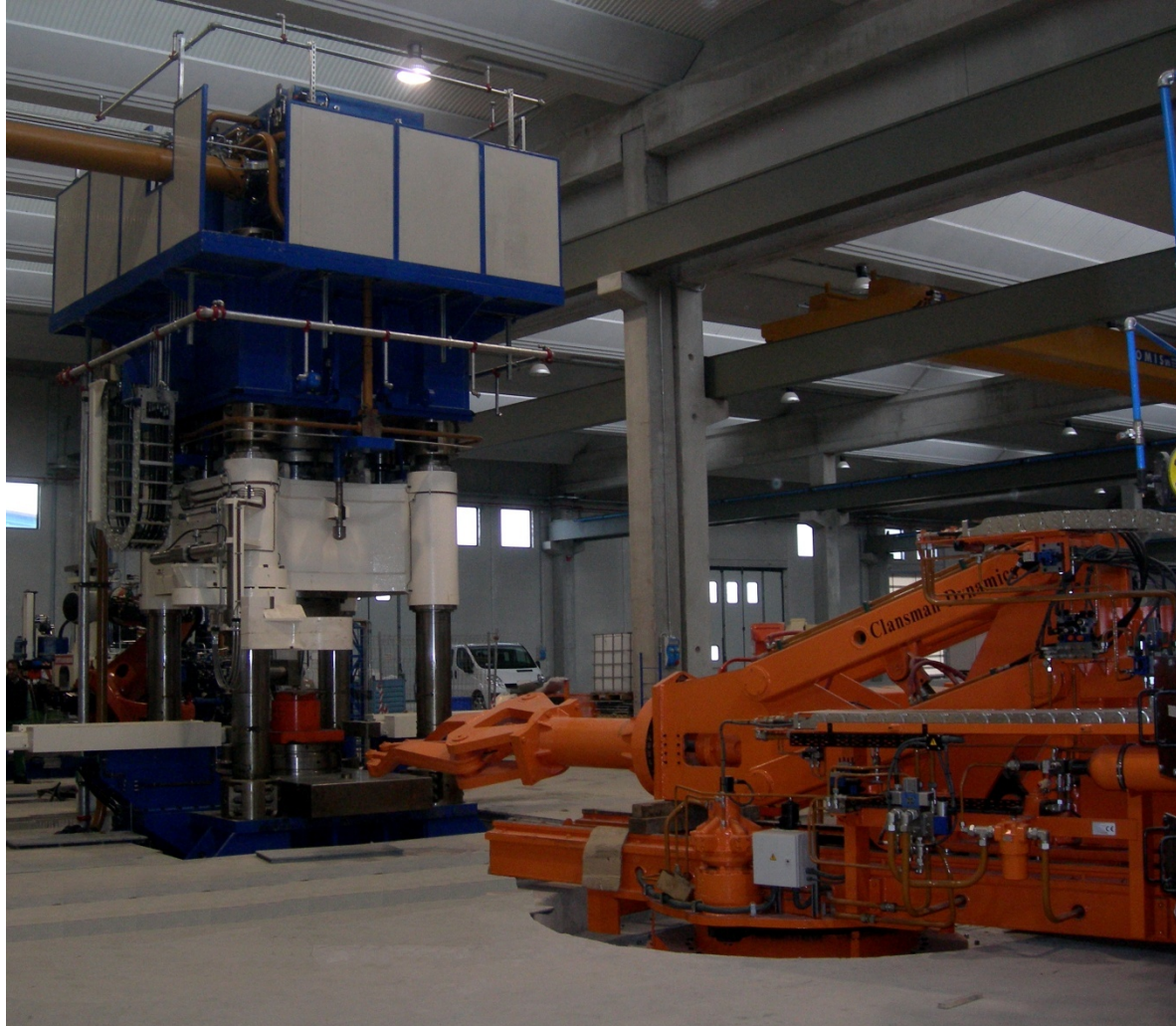


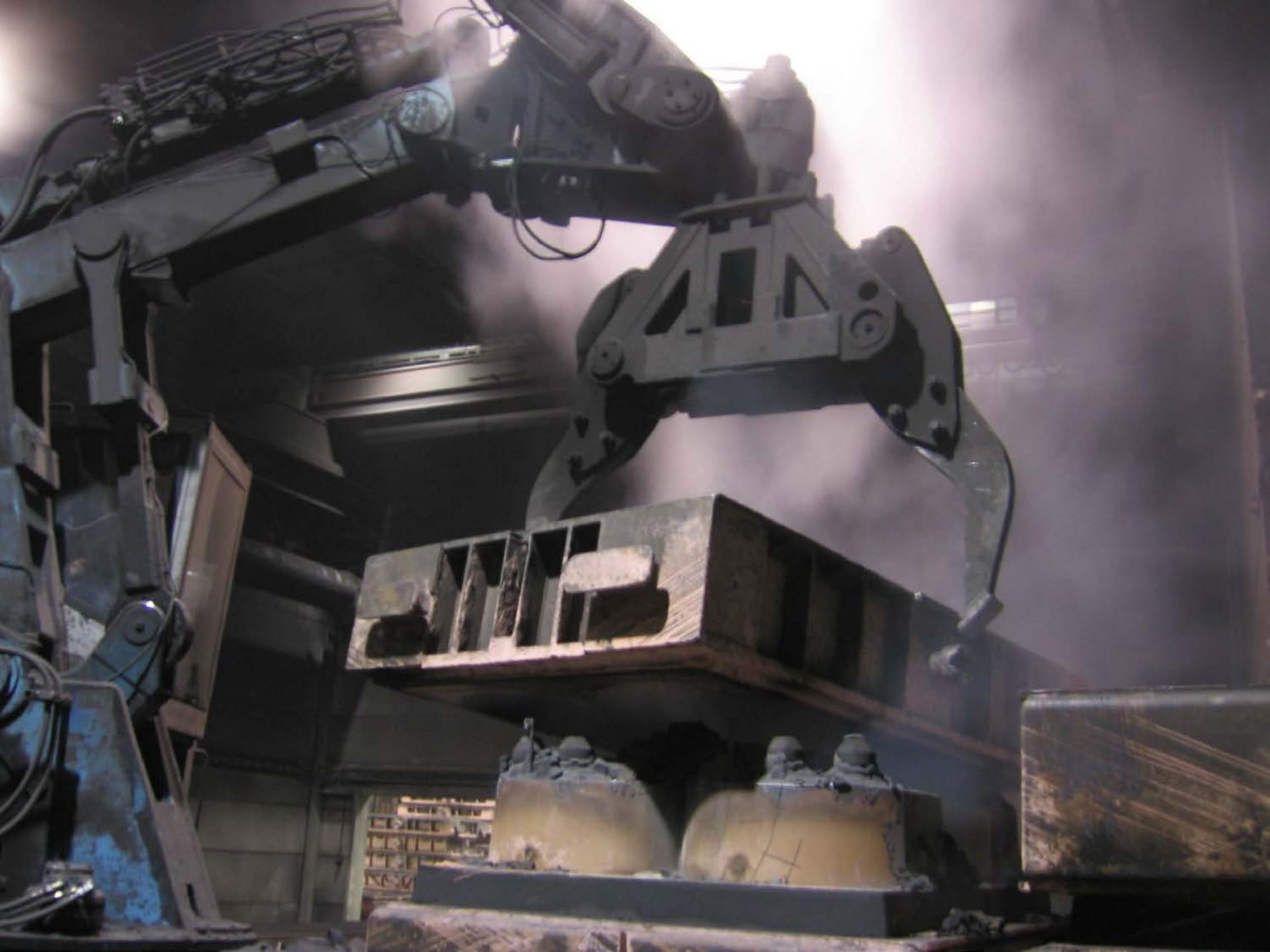


CLANSMAN DYNAMICS



- Forge Robot





- **Reality when we started in 1994:**
 - 4 Guys in a shed in Glasgow
 - Competitors all part of large well established Companies and dedicated to our destruction.
 - Lost a lot of money at beginning
 - **Could speak 3 languages**

Languages....

Social advantages.

Helps you gain employment.

Earning capabilities increased. So many reasons - from customer approval to company savings.

See the world....and somebody else pays

Easier to learn when younger!!



A question asked of Sir Martin Sorrell – CEO and Founder of WPP

What are the 7 qualities that will get you hired

1. An ambidextrous brain
2. The ability to argue
3. International outlook
4. Early adoption
5. Fast decision-making
6. No butterflies
7. The will to win

3. International Outlook

“It's a cliché but sound advice all the same: when people ask me how best to advance their career I tell them to learn Mandarin and Portuguese.

Speaking the languages of the great rising powers like China and Brazil will give you huge competitive advantage in an ever more globalised workplace, but its not enough by itself. **MORE IMPORTANT THAN THE SKILL ITSELF IS THE OUTLOOK.**

Top candidates are eternally inquisitive, outward-looking and international in perspective. In a world where ideas cross the globe in seconds, you can't afford to be parochial.”

Languages at my company....

Helps when you sell

Helps provide support after sales

Helps allow competition on slightly more equal terms v the Germans.....

Helps find out what people are really thinking

Helps uncover lies/ misinformation

From: Grillon [<mailto:agentpfgrillon@sfr.fr>]

Sent: 05 November 2014 14:00

To: Dick Philbrick

Subject: Pam Blenot

Dick

I am sorry Dick but I should stay in Pont a Mousson all the week because they refuse to let our engineer work without a translator being available.

There is a cost for

that because I postponed my appointment on Thursday and also on Friday evening

I have table tennis comp tition

and I should leave at 14 h The cost for that is   1000

Thank you for your understanding.

Pierre

Sales by Year £k

YEAR	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Sales	2234	3027	3761	4985	6722	7004	7888	11200	12000	11300
Profit	10	108	200	402	810	830	1113	1900	1700	1920

